

## RM Group Holdings Limited 御藥堂集團控股有限公司

(incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司) Stock Code 股份代號: 8185

2015/2016

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This report, for which the directors (the "Directors") of RM Group Holdings Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

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## **REPORT ON REVIEW OF CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION**



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## REPORT ON REVIEW OF CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF RM GROUP HOLDINGS LIMITED

(Incorporated in the Cayman Islands with limited liability)

## **INTRODUCTION**

We have reviewed the accompanying condensed interim consolidated financial information set out on pages 4 to 33, which comprises the condensed interim consolidated statement of financial position of RM Group Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") as at 30 September 2015 and the related condensed interim consolidated statement of profit or loss and other comprehensive income, condensed interim consolidated statement of changes in equity and condensed interim consolidated statement of cash flows for the six month then ended and the explanatory notes. The Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants.

The directors of the Company are responsible for the preparation and presentation of this condensed interim consolidated financial information in accordance with HKAS 34. Our responsibility is to express a conclusion on this condensed interim consolidated financial information based on our review. Our report is made solely to you, as a body, in accordance with our agreed terms of engagement and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.



## REPORT ON REVIEW OF CONDENSED INTERIM CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

### **SCOPE OF REVIEW**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of this condensed interim consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### CONCLUSION

Based on our review, nothing has come to our attention that causes us to believe that the condensed interim consolidated financial information is not prepared, in all material respects, in accordance with HKAS 34.

CCIF CPA Limited Certified Public Accountants Hong Kong, 11 November 2015

Kwok Cheuk Yuen Practising Certificate Number P02412

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three and six months ended 30 September 2015

|   |       | For the three months ended 30 September |                      | For the si<br>ended 30 S |             |
|---|-------|---|----------------------|--------------------------|-------------|
|   |       | 2015                                    | 2014                 | 2015                     | 2014        |
|   | Notes | HK\$'000                                | HK\$'000             | HK\$'000                 | HK\$'000    |
|   |       | (unaudited)                             | (unaudited)          | (unaudited)              | (unaudited) |
| REVENUE   | 4     | 58,434                                  | 51,711               | 97,243                   | 99,513      |
| Cost of sales   |       | (13,322)                                | (10,486)             | (22,553)                 | (21,657)    |
| GROSS PROFIT  |       | 45,112                                  | 41,225               | 74,690                   | 77,856      |
| Other revenue and other net income  |       | 1,938                                   | 41,223               | 2,064                    | 256         |
| Selling and distribution expenses   |       | (10,282)                                | (14,706)             | (19,704)                 | (27,605)    |
| Administrative expenses   |       | (10,202)<br>(24,009)                    | (14,700)<br>(19,249) | (43,652)                 | (38,320)    |
| Equity-settled share-based payments   |       | (24,007)                                | (1,075)              | (43,032)                 | (1,075)     |
| Equity settled share based payments   |       |   | (1,075)              |                          | (1,075)     |
| PROFIT FROM OPERATIONS  |       | 12,759                                  | 6,224                | 13,398                   | 11,112      |
| Finance costs   | 5(c)  | (78)                                    | (61)                 | (98)                     | (88)        |
|   | J(C)  | (78)                                    | (01)                 | (30)                     | (00)        |
| PROFIT BEFORE TAXATION  | 5     | 12,681                                  | 6,163                | 13,300                   | 11,024      |
| Taxation  | 6     | (2,602)                                 | (1,068)              | (2,738)                  | (2,169)     |
| PROFIT FOR THE PERIOD<br>ATTRIBUTABLE TO OWNERS<br>OF THE COMPANY<br>OTHER COMPREHENSIVE LOSS<br>FOR THE PERIOD<br>Items that may be reclassified |       | 10,079                                  | 5,095                | 10,562                   | 8,855       |
| subsequently to profit or loss:   |       |   |                      |                          |             |
| Exchange differences arising on translation of foreign operations   |       | (285)                                   | (29)                 | (268)                    | (43)        |
| or roreign operations   |       | (203)                                   | (29)                 | (200)                    | (+3)        |
| TOTAL COMPREHENSIVE INCOME<br>FOR THE PERIOD ATTRIBUTABLE<br>TO OWNERS OF THE COMPANY   |       | 9,794                                   | 5,066                | 10,294                   | 8,812       |
| EARNINGS PER SHARE<br>BASIC (HK CENTS PER SHARE)  | 8     | 1.95                                    | 0.99                 | 2.05                     | 1.72        |
| DILUTED (HK CENTS PER SHARE)  | 8     | 1.95                                    | 0.99                 | 2.03                     | 1.71        |

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# CONDENSED INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 September 2015

|   | Notes | As at<br>30 September<br>2015<br>HK\$'000<br>(unaudited) | As at<br>31 March<br>2015<br>HK\$'000<br>(audited) |
|---|-------|--|--|
| Non-current assets                                    |       |  |  |
| Property, plant and equipment                         | 9     | 53,672   | 17,615   |
| Intangible assets                                     | 10    | 767  | 629  |
| Prepayments and deposits                              | 11    | 2,457  | 2,817  |
|   |       | 56,896   | 21,061   |
| Current assets  |       |  |  |
| Inventories   |       | 20,041   | 16,143   |
| Trade and other receivables                           | 11    | 56,034   | 63,538   |
| Cash and cash equivalents                             |       | 118,190  | 98,913   |
| Bank deposits with maturity greater than three months |       | -  | 10,088   |
|   |       | 194,265  | 188,682  |
| Current liabilities                                   |       |  |  |
| Trade and other payables                              | 12    | 20,989   | 18,970   |
| Bank loans and overdrafts                             | 13    | 42,650   | 3,731  |
| Tax payable   |       | 5,739  | 4,251  |
| Provisions  |       | 1,614  | 1,512  |
|   |       | 70,992   | 28,464   |
| Non-current liabilities                               |       |  |  |
| Deferred tax liabilities                              |       | 366  | 366  |
|   |       | 366  | 366  |
| Net assets  |       | 179,803  | 180,913  |
| EQUITY  |       |  |  |
| Equity attributable to owners of the Company          |       |  |  |
| Share capital   | 14    | 5,163  | 5,155  |
| Reserves  |       | 174,640  | 175,758  |
| TOTAL EQUITY  |       | 179,803  | 180,913  |

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 September 2015

|  |                              |                              | Attributab                    | le to owners of th                 | e Company                           |                                  |                          |
|--|------------------------------|------------------------------|-------------------------------|------------------------------------|-------------------------------------|----------------------------------|--------------------------|
|  | Share<br>capital<br>HK\$'000 | Share<br>premium<br>HK\$'000 | Merger<br>reserve<br>HK\$'000 | Translation<br>reserve<br>HK\$'000 | Share option<br>reserve<br>HK\$'000 | Retained<br>earnings<br>HK\$'000 | Total<br>HK\$'000        |
| At 1 April 2015 (audited)  | 5,155                        | 123,890                      | (10)                          | (161)                              | 8,161                               | 43,878                           | 180,913                  |
| Profit for the period<br>Other comprehensive loss:<br>Exchange difference arising on<br>translation of foreign operations                    | -                            | -                            | -                             | - (268)                            | -                                   | 10,562                           | 10,562                   |
| Total comprehensive income<br>for the period<br>Dividends approved in respect of   |                              | -                            |                               | (268)                              |                                     | 10,562                           | 10,294                   |
| the year ended 31 March 2015<br>(note 7)<br>Deemed contribution (note 16)<br>Share options lapsed<br>Shares issued under share option scheme | -<br>-<br>8                  | -<br>-<br>1,526              | -<br>-<br>-                   | -<br>-<br>-                        | -<br>(1,075)<br>(222)               | (12,908)<br>192<br>1,075         | (12,908)<br>192<br>1,312 |
| At 30 September 2015 (unaudited)   | 5,163                        | 125,416                      | (10)                          | (429)                              | 6,864                               | 42,799                           | 179,803                  |
| At 1 April 2014 (audited)  | 5,150                        | 122,936                      | (10)                          | (127)                              | 7,364                               | 32,818                           | 168,131                  |
| Profit for the period<br>Other comprehensive loss:<br>Exchange differences arising on<br>translation of foreign operations                   | -                            | -                            | -                             | - (43)                             | -                                   | 8,855                            | 8,855                    |
| Total comprehensive income<br>for the period<br>Equity-settled share-based   | -                            | _                            | -                             | (43)                               | -                                   | 8,855                            | 8,812                    |
| payments<br>Share options lapsed<br>Dividends approved in respect  | -                            | -                            | -                             | -                                  | 1,075<br>(139)                      | - 139                            | 1,075                    |
| of the year ended 31 March 2014<br>(note 7)  | -                            | -                            | -                             | _                                  | -                                   | (20,600)                         | (20,600)                 |

## CONDENSED INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 September 2015

|  | For the six months ended<br>30 September |                                 |  |
|--|--|---------------------------------|--|
|  | 2015<br>HK\$'000<br>(unaudited)          | 2014<br>HK\$'000<br>(unaudited) |  |
| Operating activities   |  |                                 |  |
| Cash generated from/(used in) operations                         | 20,715                                   | (3,278)                         |  |
| Hong Kong Profits Tax refunded                                   | -  | 874                             |  |
| People's Republic of China (the "PRC")                           |  |                                 |  |
| Enterprise Income Tax paid                                       | (1,222)                                  |                                 |  |
| Net cash generated from/(used in) operating activities           | 19,493                                   | (2,404)                         |  |
| Investing activities   |  |                                 |  |
| Purchase of property, plant and equipment                        | (969)                                    | (713)                           |  |
| Purchase of intangible assets                                    | (200)                                    | _                               |  |
| Release of bank deposits with maturity greater than three months | 10,088                                   | -                               |  |
| Payment for acquisition of a subsidiary, net of cash acquired    | (19,323)                                 | -                               |  |
| Bank interest received   | 53                                       | 194                             |  |
| Net cash used in investing activities                            | (10,351)                                 | (519)                           |  |
| Financing activities   |  |                                 |  |
| Repayment of secured bank loans                                  | (2,535)                                  | (277)                           |  |
| Proceeds from secured bank loans                                 | 26,000                                   | -                               |  |
| Dividends paid to owners of the Company                          | (12,908)                                 | (20,600)                        |  |
| Interest paid  | (98)                                     | (88)                            |  |
| Proceeds from shares issued under share option scheme            | 1,312                                    |                                 |  |
| Net cash generated from/(used in) financing activities           | 11,771                                   | (20,965)                        |  |
| Net increase/(decrease) in cash and cash equivalents             | 20,913                                   | (23,888)                        |  |
| Cash and cash equivalents at beginning of the period             | 97,570                                   | 123,299                         |  |
| Effect of foreign exchange rate changes                          | (293)                                    | (43)                            |  |
| Cash and cash equivalents at end of the period                   | 118,190                                  | 99,368                          |  |

For the six months ended 30 September 2015

## 1. CORPORATE INFORMATION

RM Group Holdings Limited (the "Company") was incorporated and domiciled in the Cayman Islands under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands as an exempted company with limited liability on 5 December 2011. The address of its registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman, KY1-1111, Cayman Islands. The Company has established a principal place of business in Hong Kong at 21/F., Man Shing Industrial Building, 307–311 Castle Peak Road, Kwai Chung, Hong Kong and has been registered as a non-Hong Kong company under the Hong Kong Companies Ordinance on 5 April 2012. The Company's shares were listed on the Growth Enterprise Market ("GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") since 11 October 2013.

The Company is an investment holding company and its subsidiaries (collectively referred to as the "Group") are principally engaged in the sales, marketing and distribution of health and beauty supplements and products in Hong Kong, Taiwan and the People's Republic of China (the "PRC"). The Group's products are mainly sold and distributed under its proprietary brand names of the companies within the Group and the private label brands specifically developed for and owned by a renowned chain of health and beauty products in Hong Kong and Macau (the "Distribution Facilitator").

The unaudited condensed interim consolidated financial information is presented in Hong Kong dollars ("HK\$"), unless otherwise stated.

The unaudited condensed interim consolidated financial information has not been audited.

## 2. BASIS OF PREPARATION

The unaudited condensed interim consolidated financial information has been prepared in accordance with the Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the HKICPA as well as with the applicable disclosure requirements of Chapter 18 to the Rules Governing the Listing of Securities on the GEM of the Stock Exchange.

For the six months ended 30 September 2015

## 3. PRINCIPAL ACCOUNTING POLICIES

The unaudited condensed interim consolidated financial information has been prepared on the historical cost basis.

Except as described below, the accounting policies and methods of computation used in the unaudited condensed interim consolidated financial information for the six months ended 30 September 2015 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2015.

In the current interim period, the Group has applied, for the first time, the following new and revised Hong Kong Financial Reporting Standards ("HKFRSs"), Hong Kong Accounting Standards ("HKASs"), amendments and interpretation ("INT") (hereinafter collectively referred to as "new and revised HKFRSs") issued by the HKICPA which are effective for the Group's financial year beginning on 1 April 2015.

| Amendments to HKAS 19 | Defined Benefit Plans: Employee Contributions |
|-----------------------|---|
| Amendments to HKFRSs  | Annual Improvements to HKFRSs 2010–2012 Cycle |
| Amendments to HKFRSs  | Annual Improvements to HKFRSs 2011–2013 Cycle |

The application of the above new and revised HKFRSs in the current interim period has had no material effect on the amounts reported in these unaudited condensed interim consolidated financial information and/or disclosures set out in these unaudited condensed interim consolidated financial information.

For the six months ended 30 September 2015

## 4. **REVENUE**

The Group is principally engaged in the sales, marketing and distribution of health and beauty supplements and products mainly in Hong Kong, Taiwan and the PRC. The products are mainly sold and distributed under the proprietary brand names of the companies within the Group and the private label brands specifically designated for the Distribution Facilitator.

Revenue represents the invoiced value of sales of health and beauty supplements and products, less sales returns and discounts and value-added tax and other sales taxes for the period. An analysis of revenue is as follows:

|                                 | For the three months ended 30 September |             |             |             |
|---------------------------------|---|-------------|-------------|-------------|
|                                 | 2015                                    | 2014        | 2015        | 2014        |
|                                 | HK\$'000                                | HK\$'000    | HK\$'000    | HK\$'000    |
|                                 | (unaudited)                             | (unaudited) | (unaudited) | (unaudited) |
| Health supplements              | 49,334                                  | 42,559      | 79,741      | 80,899      |
| Beauty supplements and products | 8,703                                   | 8,983       | 16,747      | 18,159      |
| Others                          | 397                                     | 169         | 755         | 455         |
|                                 |   |             |             |             |
|                                 | 58,434                                  | 51,711      | 97,243      | 99,513      |

For the six months ended 30 September 2015

## 5. PROFIT BEFORE TAXATION

Profit before taxation is stated after charging/(crediting) the following:

|     |   | For the three months ended 30 September |                                 |                                 | nonths ended<br>otember         |  |
|-----|---|---|---------------------------------|---------------------------------|---------------------------------|--|
|     |   | 2015<br>HK\$'000<br>(unaudited)         | 2014<br>HK\$'000<br>(unaudited) | 2015<br>HK\$'000<br>(unaudited) | 2014<br>HK\$'000<br>(unaudited) |  |
| (a) | Staff costs:<br>Salaries, allowances, and other<br>benefits (including directors' |   |                                 |                                 |                                 |  |
|     | remuneration)<br>Contributions to defined contribution                            | 12,292                                  | 13,447                          | 24,336                          | 27,391                          |  |
|     | retirement plans  | 520                                     | 471                             | 1,016                           | 945                             |  |
|     |   | 12,812                                  | 13,918                          | 25,352                          | 28,336                          |  |
| (b) | Other items:  |   |                                 |                                 |                                 |  |
| (0) | Auditors' remuneration  | 415                                     | 345                             | 610                             | 520                             |  |
|     | Cost of inventories (note)  | 13,322                                  | 10,486                          | 22,553                          | 21,657                          |  |
|     | Depreciation on property,   | - )-                                    | -,                              | ,                               | ,                               |  |
|     | plant and equipment   | 603                                     | 512                             | 1,131                           | 997                             |  |
|     | Amortisation of intangible assets   | 33                                      | 28                              | 62                              | 57                              |  |
|     | Provision for goods returns   | 545                                     | 242                             | 965                             | 543                             |  |
|     | Exchange gain, net  | (79)                                    | (13)                            | (73)                            | (37)                            |  |
|     | Operating lease charges: minimum  |   |                                 |                                 |                                 |  |
|     | lease payment   | 1,028                                   | 249                             | 2,022                           | 424                             |  |
|     | Net gain on disposal of a subsidiary  |   |                                 |                                 |                                 |  |
|     | (note 17)   | (139)                                   | -                               | (139)                           | -                               |  |
|     | Net loss on disposal of property,   |   | 2                               | 70                              | 2                               |  |
|     | plant and equipment   | -                                       | 3                               | 78                              | 3                               |  |
|     | Impairment loss on other receivables<br>Waiver of other payables                  | 1,886<br>(1,276)                        | -                               | 1,886<br>(1,276)                | -                               |  |
|     | Research and development costs  | (1,270)                                 | 784                             | 1,024                           | 1,538                           |  |
|     | Rent for special designated counters  | 6,287                                   | 4,780                           | 12,279                          | 9,036                           |  |
| ( ) |   |   |                                 |                                 |                                 |  |
| (c) | Finance costs:  |   | 10                              |                                 | 10                              |  |
|     | Bank overdraft interest<br>Interest on bank loans                                 | - 78                                    | 42                              | 4<br>94                         | 49                              |  |
|     | Interest off Dalik IDalis   | /8                                      | 19                              | 94                              | 39                              |  |
|     | Total interest expenses on financial  |   |                                 |                                 |                                 |  |
|     | liabilities not at fair value through   |   |                                 |                                 |                                 |  |
|     | profit or loss  | 78                                      | 61                              | 98                              | 88                              |  |

For the six months ended 30 September 2015

## 5. **PROFIT BEFORE TAXATION** (CONTINUED)

Note:

For the six months ended 30 September 2015, cost of inventories includes HK\$2,683,000 (six months ended 30 September 2014: HK\$2,372,000) relating to staff costs, depreciation and provision for goods return, which amount is also included in the respective total amounts disclosed separately above for each of these types of expenses.

## 6. TAXATION

|   | For the three months ended 30 September |                                 | For the six months end<br>30 September |                                 |
|---|---|---------------------------------|--|---------------------------------|
|   | 2015<br>HK\$'000<br>(unaudited)         | 2014<br>HK\$'000<br>(unaudited) | 2015<br>HK\$'000<br>(unaudited)        | 2014<br>HK\$'000<br>(unaudited) |
| Current tax                             |   |                                 |  |                                 |
| Hong Kong Profits Tax                   | 1,579                                   | 1,942                           | 1,715                                  | 3,043                           |
| PRC Enterprise Income Tax               | 1,023                                   | -                               | 1,023                                  | -                               |
| Overprovision in respect of prior years |   |                                 |  |                                 |
| Hong Kong Profits Tax                   | -                                       | (874)                           | -                                      | (874)                           |
|   |   |                                 |  |                                 |
|   | 2,602                                   | 1,068                           | 2,738                                  | 2,169                           |

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the six months ended 30 September 2014 and 2015.

The provision for PRC Enterprise Income Tax (the "EIT") is calculated at the standard rate of 25% on the estimated assessable profit for the six months ended 30 September 2014 and 2015 as determined in accordance with the relevant income tax rules and regulations of the PRC.

No provision for profits tax in the Cayman Islands, the British Virgin Island ("BVI"), Malaysia and Taiwan have been made as the Group has no income assessable for tax in these jurisdictions during the six months ended 30 September 2014 and 2015.

For the six months ended 30 September 2015

## 6. TAXATION (CONTINUED)

Reconciliation between tax expenses and accounting profit at the applicable tax rates:

|  | For the three<br>30 Sep | months ended<br>tember | For the six m<br>30 Sept |             |
|--|-------------------------|------------------------|--------------------------|-------------|
|  | 2015                    | 2014                   | 14 <b>2015</b>           | 2014        |
|  | HK\$'000                | HK\$'000               | HK\$'000                 | HK\$'000    |
|  | (unaudited)             | (unaudited)            | (unaudited)              | (unaudited) |
| Profit before taxation   | 12,681                  | 6,163                  | 13,300                   | 11,024      |
| N-4:   |                         |                        |                          |             |
| Notional tax on profit before taxation,  |                         |                        |                          |             |
| calculated at the rates applicable to  | 2 4 4 1                 | 1.012                  | 2 514                    | 1.010       |
| profits in the tax jurisdictions concerned<br>Tax effect on non-taxable income | 2,441                   | 1,012                  | 2,514                    | 1,810       |
|  | (407)                   | (65)                   | (427)                    | (96)        |
| Tax effect on non-deductible expenses  | 476                     | 322                    | 555                      | 421         |
| Tax effect of tax losses not recognised  | 109                     | 652                    | 359                      | 950         |
| Others   | 22                      | 21                     | (48)                     | (42)        |
| Overprovision in respect of prior years  | -                       | (874)                  | -                        | (874)       |
| Utilisation of tax losses not previously                                       |                         |                        |                          |             |
| recognised   | (39)                    | -                      | (215)                    |             |
| Actual tax expense   | 2,602                   | 1,068                  | 2,738                    | 2,169       |

## 7. DIVIDENDS

At a meeting held on 24 June 2014, the Board recommended the payment of a special dividend of HK4.0 cents per ordinary share of the Company (totalling HK\$20,600,000) for the year ended 31 March 2014 ("2014 Special Dividend"), which was then approved by the shareholders of the Company in the annual general meeting held on 4 August 2014. The 2014 Special Dividend was paid and reflected as an appropriation of retained earnings during the six months ended 30 September 2014.

At a meeting held on 19 June 2015, the Board recommended the payment of a final dividend of HK2.5 cents per ordinary share of the Company (totalling HK\$12,907,500) for the year ended 31 March 2015 ("2015 Final Dividend") which was then approved by the shareholders of the Company in the annual general meeting held on 4 August 2015. The 2015 Final Dividend was paid and reflected as an appropriation of retained earnings during the six months ended 30 September 2015.

The board of directors does not recommend any payment of interim dividend for the six months ended 30 September 2015 (six months ended 30 September 2014: Nil).

For the six months ended 30 September 2015

## 8. EARNINGS PER SHARE

#### (a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to owners of the Company and the weighted average number of ordinary shares in issue calculated as follows:

|             | months ended<br>tember | For the six m<br>30 Sept |             |
|-------------|------------------------|--------------------------|-------------|
| 2015        | 2014                   | 2015                     | 2014        |
| HK\$'000    | HK\$'000               | HK\$'000                 | HK\$'000    |
| (unaudited) | (unaudited)            | (unaudited)              | (unaudited) |
| 10,079      | 5,095                  | 10,562                   | 8,855       |

#### (i) Profit for the period attributable to owners of the Company

(ii) Weighted average number of ordinary shares of the Company (basic)

|   |             | months ended<br>tember | For the six months ender<br>30 September |             |  |
|---|-------------|------------------------|--|-------------|--|
|   | 2015        | 2014                   | 2015                                     | 2014        |  |
|   | Number of   | Number of              | Number of                                | Number of   |  |
|   | shares      | shares                 | shares                                   | shares      |  |
|   | (unaudited) | (unaudited)            | (unaudited)                              | (unaudited) |  |
| Issued ordinary shares<br>at beginning of the period<br>Effect of shares issued under | 516,300,000 | 515,000,000            | 515,500,000                              | 515,000,000 |  |
| share option scheme   | -           | -                      | 743,169                                  |             |  |
| Weighted average number of ordinary shares in issue                                   |             |                        |  |             |  |
| at the end of the period  | 516,300,000 | 515,000,000            | 516,243,169                              | 515,000,000 |  |

For the six months ended 30 September 2015

## 8. EARNINGS PER SHARE (CONTINUED)

#### (b) Diluted earnings per share

The calculation of diluted earnings per share is based on the profit attributable to owners of the Company and the weighted average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares, calculated as follows:

(i) Profit for the period attributable to owners of the Company

|                       |             | months ended<br>tember | For the six m<br>30 Sept |             |
|-----------------------|-------------|------------------------|--------------------------|-------------|
|                       | 2015        | 2014                   | 2015                     | 2014        |
|                       | HK\$'000    | HK\$'000               | HK\$'000                 | HK\$'000    |
|                       | (unaudited) | (unaudited)            | (unaudited)              | (unaudited) |
| Profit for the period | 10,079      | 5,095                  | 10,562                   | 8,855       |

(ii) Weighted average number of ordinary shares of the Company (diluted)

|   |             | months ended<br>tember | For the six months ended 30 September |             |  |
|---|-------------|------------------------|---------------------------------------|-------------|--|
|   | 2015        | 2014                   | 2015                                  | 2014        |  |
|   | Number of   | Number of              | Number of                             | Number of   |  |
|   | shares      | shares                 | shares                                | shares      |  |
|   | (unaudited) | (unaudited)            | (unaudited)                           | (unaudited) |  |
| Weighted average number of<br>ordinary shares (basic)<br>Effect of deemed issue of shares<br>under the Company's share<br>option scheme for | 516,300,000 | 515,000,000            | 516,243,169                           | 515,000,000 |  |
| nil consideration   | 692,437     | 402,759                | 3,110,834                             | 1,469,925   |  |
| Weighted average number of ordinary shares at the end   |             |                        |                                       |             |  |
| of the period (diluted)   | 516,992,437 | 515,402,759            | 519,354,003                           | 516,469,925 |  |

For the six months ended 30 September 2015

## 9. PROPERTY, PLANT AND EQUIPMENT

|  | As at        | As at     |
|--|--------------|-----------|
|  | 30 September | 31 March  |
|  | 2015         | 2015      |
|  | HK\$'000     | HK\$'000  |
|  | (unaudited)  | (audited) |
| Carrying amount at 1 April                       | 17,615       | 17,036    |
| Additions during the period/year                 | 969          | 2,768     |
| Additions through acquisition of a subsidiary    |              |           |
| during the period (note 16)                      | 36,300       | -         |
| Depreciation provided during the period/year     | (1,131)      | (2,186)   |
| Disposals during the period/year                 | (112)        | (4)       |
| Written back on disposals during the period/year | 34           | 1         |
| Exchange adjustments                             | (3)          | -         |
|  |              |           |
| Carrying amount at 30 September/31 March         | 53,672       | 17,615    |

The leasehold land and buildings held for own use are located in Hong Kong under medium term lease.

The Group's interest-bearing bank loans and overdrafts were secured by the Group's leasehold land and buildings held for own use with carrying amount of HK\$48,290,000 as at 30 September 2015 (as at 31 March 2015: HK\$5,939,000).

## **10. INTANGIBLE ASSETS**

|  | As at        | As at     |
|--|--------------|-----------|
|  | 30 September | 31 March  |
|  | 2015         | 2015      |
|  | HK\$'000     | HK\$'000  |
|  | (unaudited)  | (audited) |
| Carrying amount at 1 April                   | 629          | 743       |
| Additions during the period/year             | 200          | -         |
| Amortisation provided during the period/year | (62)         | (114)     |
|  |              |           |
| Carrying amount at 30 September/31 March     | 767          | 629       |

Intangible assets represent the product development rights acquired by the Group.

For the six months ended 30 September 2015

## **11. TRADE AND OTHER RECEIVABLES**

|  | As at         | As at     |
|--|---------------|-----------|
|  | 30 September  | 31 March  |
|  | 2015          | 2015      |
|  | HK\$'000      | HK\$'000  |
|  | (unaudited)   | (audited) |
| Trade receivables                        | 40,574        | 47,853    |
| Less: Allowance for doubtful debts       | (97)          | (102)     |
|  |               |           |
|  | 40,477        | 47,751    |
| Other receivables                        | 1,569         | 1,538     |
|  |               |           |
| Loans and receivables                    | 42,046        | 49,289    |
|  |               |           |
| Prepayments                              | 9,079         | 9,684     |
| Deposits                                 | 7,366         | 7,382     |
|  |               |           |
|  | 16,445        | 17,066    |
|  | 58,491        | 66,355    |
|  | ,             |           |
|  | As at         | As at     |
|  | 30 September  | 31 March  |
|  | 2015          | 2015      |
|  | HK\$'000      | HK\$'000  |
|  | (unaudited)   | (audited) |
| Analysis of trade and other receivables: |               |           |
| Non-current portion                      | 2,457         | 2,817     |
| Current portion                          | 56,034        | 63,538    |
|  | <b>FO</b> 101 |           |
|  | 58,491        | 66,355    |

For the six months ended 30 September 2015

## 11. TRADE AND OTHER RECEIVABLES (CONTINUED)

Including in trade and other receivables are trade receivables (net of allowance for doubtful debts) with the following ageing analysis presented based on invoice date as at the end of the reporting period:

|               | As at<br>30 September | As at<br>31 March |
|---------------|-----------------------|-------------------|
|               | 2015                  | 2015              |
|               | HK\$'000              | HK\$'000          |
|               | (unaudited)           | (audited)         |
| 0–30 days     | 26,034                | 39,374            |
| 31-60 days    | 12,434                | 7,728             |
| 61-90 days    | 1,271                 | 5                 |
| 91-180 days   | 93                    | 252               |
| 181–365 days  | 578                   | 25                |
| Over 365 days | 67                    | 367               |
|               |                       |                   |
|               | 40,477                | 47,751            |

## **12. TRADE AND OTHER PAYABLES**

|  | As at        | As at     |
|--|--------------|-----------|
|  | 30 September | 31 March  |
|  | 2015         | 2015      |
|  | HK\$'000     | HK\$'000  |
|  | (unaudited)  | (audited) |
| Trade payables                                   | 6,330        | 5,965     |
| Salary and welfare payables                      | 4,686        | 4,605     |
| Accrued advertising expenses                     | 5,221        | 4,548     |
| Other payables and accruals                      | 4,752        | 3,852     |
| Financial liabilities measured at amortised cost | 20,989       | 18,970    |

For the six months ended 30 September 2015

## 12. TRADE AND OTHER PAYABLES (CONTINUED)

The following is an ageing analysis of trade payables presented based on invoice dates as at the end of the reporting period:

|               | As at        | As at     |
|---------------|--------------|-----------|
|               | 30 September | 31 March  |
|               | 2015         | 2015      |
|               | HK\$'000     | HK\$'000  |
|               | (unaudited)  | (audited) |
| 0–30 days     | 4,162        | 3,577     |
| 31-60 days    | 1,543        | 653       |
| 61–90 days    | 554          | 595       |
| 91–180 days   | -            | 1,091     |
| 181-365 days  | 22           | -         |
| Over 365 days | 49           | 49        |
|               |              |           |
|               | 6,330        | 5,965     |

## 13. BANK LOANS AND OVERDRAFTS

The analysis of the carrying amount of bank loans and overdrafts is as follows:

|   | As at        | As at     |
|---|--------------|-----------|
|   | 30 September | 31 March  |
|   | 2015         | 2015      |
|   | HK\$'000     | HK\$'000  |
|   | (unaudited)  | (audited) |
| Carrying amount of bank loans and overdrafts that |              |           |
| contain a repayment on demand clause:             |              |           |
| Repayable within one year                         | 8,193        | 1,918     |
| Repayable after one year (shown under             |              |           |
| current liabilities)                              | 34,457       | 1,813     |
|   |              |           |
|   | 42,650       | 3,731     |

For the six months ended 30 September 2015

## 13. BANK LOANS AND OVERDRAFTS (CONTINUED)

At 30 September 2015 and 31 March 2015, the bank loans and overdrafts were analysed as follows:

|   | As at<br>30 September<br>2015<br>HK\$'000<br>(unaudited) | As at<br>31 March<br>2015<br>HK\$'000<br>(audited) |
|---|--|--|
| Secured bank overdrafts<br>Secured bank loans | 42,650   | 1,343<br>2,388                                     |
|   | 42,650   | 3,731  |

The secured bank loans and overdrafts of the Group are secured by the leasehold land and buildings with carrying amount of HK\$48,290,000 as at 30 September 2015 (as at 31 March 2015: HK\$5,939,000).

For the six months ended 30 September 2015

## **14. SHARE CAPITAL**

|  | As at 30 Sept<br>Number of | As at 30 September 2015<br>Number of |           | As at 31 March 2015<br>Number of |  |
|--|----------------------------|--------------------------------------|-----------|----------------------------------|--|
|  | shares                     | Amount                               | shares    | Amount                           |  |
|  | '000                       | HK\$'000                             | ,000      | HK\$'000                         |  |
| Authorised:                                    |                            |                                      |           |                                  |  |
| Ordinary shares of HK\$0.01 each               | 1,000,000                  | 10,000                               | 1,000,000 | 10,000                           |  |
| Issued and fully paid:                         |                            |                                      |           |                                  |  |
| At the beginning of the period/year            | 515,500                    | 5,155                                | 515,000   | 5,150                            |  |
| Shares issued under share option scheme (note) | 800                        | 8                                    | 500       | 5                                |  |
| At the end of the maried/war                   | 516 200                    | 5 162                                | 515 500   | 5 155                            |  |
| At the end of the period/year                  | 516,300                    | 5,163                                | 515,500   | 5,155                            |  |

Note:

On 14 April 2015, share options were exercised to subscribe for 800,000 ordinary shares in the Company at a consideration of HK\$1,312,000, of which HK\$8,000 was credited to share capital and the balance of HK\$1,304,000 was credited to the share premium account. HK\$222,000 has been transferred from the share option reserve to the share premium account.

On 11 March 2015, share options were exercised to subscribe for 500,000 ordinary shares in the Company at a consideration of HK\$820,000, of which HK\$5,000 was credited to share capital and the balance of HK\$815,000 was credited to the share premium account. HK\$139,000 has been transferred from the share option reserve to the share premium account.

For the six months ended 30 September 2015

## **15. SEGMENT REPORTING**

Operating segments are identified on the basis of internal reports which provides information about components of the Group. Information reported to the board of directors, being the chief operating decision maker (the "CODM"), for the purposes of resource allocation and assessment of segment performance focuses on brands of goods delivered.

Specifically, the Group's reportable and operating segments under HKFRS 8 are as follows:

- Proprietary brands comprise the development, manufacturing and sales of selfdeveloped health supplements
- Proprietary brands comprise the development, manufacturing and sales of selfdeveloped beauty supplements and products
- Private label brands comprise the development, manufacturing and sales of health supplements
- Private label brands comprise the development, manufacturing and sales of beauty supplements and products
- Trading of goods comprise the trading and sales of health supplements
- Trading of goods comprise the trading and sales of beauty supplements and products

Other items mainly relate to the provision of Chinese medical consultation services. These activities are excluded from the reportable operating segments as these activities are insignificant and not specifically reported to the board of directors.

For the six months ended 30 September 2015

## **15. SEGMENT REPORTING** (CONTINUED)

#### (a) Segment results, assets and liabilities

Information regarding the Group's reportable segments as provided to the board of directors for the purpose of resource allocation and assessment of segment performance for the six months ended 30 September 2014 and 2015 are set out below:

|  | Proprietary brands<br>Beauty      |   |                                   | For the six months ended 30 September 201<br>Private label brands Trading<br>Beauty |                                   | (unaudited)<br>of goods<br>Beauty       |                         |                   |
|--|-----------------------------------|---|-----------------------------------|---|-----------------------------------|---|-------------------------|-------------------|
|  | Health<br>supplements<br>HK\$'000 | supplements<br>and products<br>HK\$'000 | Health<br>supplements<br>HK\$'000 | supplements<br>and products<br>HK\$'000   | Health<br>supplements<br>HK\$'000 | supplements<br>and products<br>HK\$'000 | Other items<br>HK\$'000 | Total<br>HK\$'000 |
| Revenue from external  |                                   |   |                                   |   |                                   |   |                         |                   |
| customers  | 55,000                            | 16,040                                  | 24,268                            | 657   | 473                               | 50                                      | 755                     | 97,243            |
| Cost of sales  | (12,748)                          | (5,985)                                 | (3,350)                           | (186)   | (128)                             | (21)                                    | (135)                   | (22,553)          |
| Gross profit<br>Selling and distribution                             | 42,252                            | 10,055                                  | 20,918                            | 471   | 345                               | 29                                      | 620                     | 74,690            |
| expenses   | (13,181)                          | (3,084)                                 | (3,114)                           | (77)  | (56)                              | (2)                                     | -                       | (19,514)          |
| Administrative expenses  | (2,964)                           | (106)                                   | (8,517)                           | (239)   | (237)                             | -                                       | -                       | (12,063)          |
| Segment results  | 26,107                            | 6,865                                   | 9,287                             | 155   | 52                                | 27                                      | 620                     | 43,113            |
| Other revenue and other<br>net income<br>Unallocated head office and |                                   |   |                                   |   |                                   |   |                         | 2,064             |
| corporate expenses   |                                   |   |                                   |   |                                   |   |                         | (31,779)          |
| Finance costs  |                                   |   |                                   |   |                                   |   | _                       | (98)              |
| Profit before taxation   |                                   |   |                                   |   |                                   |   | _                       | 13,300            |

For the six months ended 30 September 2015

## 15. SEGMENT REPORTING (CONTINUED)

#### (a) Segment results, assets and liabilities (Continued)

|                                     | For the six months ended 30 September 2014 (unaudited) |              |                                 |              |             |              |             |          |
|-------------------------------------|--|--------------|---------------------------------|--------------|-------------|--------------|-------------|----------|
|                                     | Proprietary brands                                     |              | Private label brands Trading of |              | of goods    |              |             |          |
|                                     |  | Beauty       |                                 | Beauty       |             | Beauty       |             |          |
|                                     | Health   | supplements  | Health                          | supplements  | Health      | supplements  |             |          |
|                                     | supplements  | and products | supplements                     | and products | supplements | and products | Other items | Total    |
|                                     | HK\$'000   | HK\$'000     | HK\$'000                        | HK\$'000     | HK\$'000    | HK\$'000     | HK\$'000    | HK\$'000 |
| Revenue from external               |  |              |                                 |              |             |              |             |          |
| customers                           | 60,620   | 16,172       | 19,691                          | 1,854        | 588         | 133          | 455         | 99,513   |
| Cost of sales                       | (12,482)   | (5,628)      | (2,976)                         | (241)        | (169)       | (56)         | (105)       | (21,657) |
| Gross profit                        | 48,138   | 10,544       | 16,715                          | 1,613        | 419         | 77           | 350         | 77,856   |
| Selling and distribution            |  |              |                                 |              |             |              |             |          |
| expenses                            | (19,530)   | (4,629)      | (2,851)                         | (328)        | (73)        | (4)          | -           | (27,415) |
| Administrative expenses             | (3,348)  | (132)        | (4,848)                         | (279)        | (210)       | -            | -           | (8,817)  |
| Segment results                     | 25,260   | 5,783        | 9,016                           | 1,006        | 136         | 73           | 350         | 41,624   |
| Other revenue and other             |  |              |                                 |              |             |              |             |          |
| net income                          |  |              |                                 |              |             |              |             | 256      |
| Unallocated head office and         |  |              |                                 |              |             |              |             | (30,768) |
| corporate expenses<br>Finance costs |  |              |                                 |              |             |              | _           | (30,708) |
| Profit before taxation              |  |              |                                 |              |             |              |             | 11,024   |

For the purpose of assessing segment performance and allocating resources between segments, the CODM monitors the results attributable to each reportable segment with reference to sales generated by those segments and the expenses incurred by those segments. Segment results are evaluated based on reportable segment profit/loss, which is a measure of adjusted operating profit/loss before tax. The adjusted profit/loss before tax is measured consistently with the Group's profit/loss before tax except that head office, corporate income and expenses and finance costs are excluded from such measurement. No segment assets and liabilities information is presented as, in the opinion of the directors, such information is not key indicator provided to the Group's CODM.

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## 15. SEGMENT REPORTING (CONTINUED)

#### (a) Segment results, assets and liabilities (Continued)

There are no significant inter-segment transfers or transactions.

Other segment information (included in the measure of segment profit or loss or regularly provided to the CODM)

|                                 | For the six n | Amortisation and depreciation<br>For the six months ended<br>30 September |  |
|---------------------------------|---------------|---|--|
|                                 | 2015          | 2014  |  |
|                                 | HK\$'000      | HK\$'000  |  |
|                                 | (unaudited)   | (unaudited)   |  |
| Proprietary brands              |               |   |  |
| Health supplements              | 197           | 211   |  |
| Beauty supplements and products | 34            | 41  |  |
| Private label brands            |               |   |  |
| Health supplements              | 64            | 50  |  |
| Beauty supplements and products | 2             | 5   |  |
| Trading of goods                |               |   |  |
| Health supplements              | 1             | 1   |  |
| Beauty supplements and products | 1             | 1   |  |
| Unallocated                     | 894           | 745   |  |
|                                 | 1,193         | 1,054   |  |

#### (b) Geographical information

The geographical location of customers is based on the location at which the goods are delivered and services provided. In presenting information on the basis of geographical, segments revenue is based on the geographical location of customers. Segment assets and capital expenditure are based on the geographical location of the assets.

For the six months ended 30 September 2015

## **15. SEGMENT REPORTING** (CONTINUED)

## (b) Geographical information (Continued)

#### Revenue from external customers

|           | For the six months ended<br>30 September |             |
|-----------|--|-------------|
|           | <b>2015</b> 201                          |             |
|           | HK\$'000                                 | HK\$'000    |
|           | (unaudited)                              | (unaudited) |
| Hong Kong | 90,358                                   | 98,456      |
| The PRC   | 6,698                                    | -           |
| Taiwan    | 187                                      | 1,057       |
|           |  |             |
|           | 97,243                                   | 99,513      |

#### Non-current assets

|           | As at        | As at     |
|-----------|--------------|-----------|
|           | 30 September | 31 March  |
|           | 2015         | 2015      |
|           | HK\$'000     | HK\$'000  |
|           | (unaudited)  | (audited) |
| Hong Kong | 56,520       | 20,782    |
| The PRC   | 348          | 167       |
| Taiwan    | 28           | 112       |
|           |              |           |
|           | 56,896       | 21,061    |

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## 15. SEGMENT REPORTING (CONTINUED)

#### (c) Information about major customer

Revenues from external customer contributing 10% or more of the total revenue from the Group is as follows:

|                       | For the six months ended<br>30 September   |  |
|-----------------------|--|--|
|                       | <b>2015</b> 201<br><b>HK\$'000</b> HK\$'00 |  |
|                       | (unaudited) (unaudited)                    |  |
| Customer A (note (i)) | <b>65,253</b> 72,995                       |  |

Note:

- (i) The sales were derived from the following segments:
  - Proprietary brands comprise the development, manufacturing and sales of selfdeveloped health supplements;
  - Proprietary brands comprise the development, manufacturing and sales of selfdeveloped beauty supplements and products;
  - Private label brands comprise the development, manufacturing and sales of health supplements; and
  - Private label brands comprise the development, manufacturing and sales of beauty supplements and products.

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## 16. PURCHASE OF ASSETS AND LIABILITIES THROUGH ACQUISITION OF A SUBSIDIARY

On 23 June 2015, the Group entered into sales and purchase agreement with Mr. Chan Yan Tak, a controlling shareholder and a director of the Company, to acquire assets and liabilities through the acquisition of 100% equity interest in Royal Richly (Hong Kong) Limited, for a total consideration of HK\$19,410,000. Royal Richly (Hong Kong) Limited is engaged in property investment. This transaction was approved by the Company's independent shareholders at the extraordinary general meeting held on 14 August 2015 and the transaction was completed on 11 September 2015.

This acquisition has been accounted for as purchase of assets and liabilities through acquisition of a subsidiary. The assets and liabilities arising from the acquisition were as follows:

|  | Carrying<br>amount at<br>11 September<br>2015<br>HK\$'000 | Fair value<br>adjustment<br>HK\$'000 | Fair value at<br>11 September<br>2015<br>HK\$'000 |
|--|---|--------------------------------------|---|
| Leasehold land and buildings held for own use  |   |                                      |   |
| (note b)   | 35,862  | 438                                  | 36,300  |
| Cash and bank balances   | 87  | -                                    | 87  |
| Deposits and prepayments   | 56  | -                                    | 56  |
| Accruals   | (44)  | -                                    | (44)  |
| Bank loans   | (16,797)  | -                                    | (16,797)  |
| Net assets acquired  | 19,164  | 438                                  | 19,602  |
| Deemed contribution from a controlling shareholder (note a)  |   |                                      | (192)   |
|  |   |                                      | 19,410  |
| Consideration represented:<br>Cash consideration   |   |                                      | 19,410  |
| Net cash outflow arising from the acquisition<br>Cash consideration paid<br>Cash and bank balances |   |                                      | (19,410)87  |
|  |   |                                      | (19,323)  |

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## 16. PURCHASE OF ASSETS AND LIABILITIES THROUGH ACQUISITION OF A SUBSIDIARY (CONTINUED)

Notes:

- (a) Pursuant to the sale and purchases agreement dated 23 June 2015, Royal Richly (Hong Kong) Limited was acquired from Mr. Chan Yan Tak, a controlling shareholder and a director of the Company. As the acquisition was transacted with the controlling shareholder of the Company, the difference of the consideration and the fair value of net assets acquired at the completion date of the acquisition was regarded as a deemed contribution from Mr. Chan Yan Tak and credited to reserves of the Company for the six months ended 30 September 2015.
- (b) The fair value of the leasehold land and buildings held for own use as at 11 September 2015 was based on the independent professional valuations performed by Ascent Partners Valuation Service Limited, a firm of independent qualified professional valuers, with the qualifications and experiences for similar properties in Hong Kong. The fair value of the leasehold land and buildings was recognised immediately prior to completion.

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## 17. DISPOSAL OF A SUBSIDIARY

On 21 September 2015, the Group disposed of the entire issued share capital in Century Effort Limited ("Century Effort") to M&H Company Limited, an independent third party, at a cash consideration of HK\$1.

The net liabilities of Century Effort at the date of disposal were as follows:

| HK\$'000 |
|----------|
|          |
|          |
|          |
| (1,747)  |
| 1,886    |
| 139      |
|          |
| -        |
| 139      |
| 139      |
|          |
| -        |
| -        |
|          |

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## **18. OPERATING LEASE COMMITMENTS**

#### The Group as lessee

At the end of the reporting period, the Group had outstanding commitments under noncancellable operating lease falling due as follows:

|  | As at        | As at     |
|--|--------------|-----------|
|  | 30 September | 31 March  |
|  | 2015         | 2015      |
|  | HK\$'000     | HK\$'000  |
|  | (unaudited)  | (audited) |
| Within one year                        | 1,805        | 3,649     |
| In the second to fifth year, inclusive | 1,631        | 5,580     |
|  |              |           |
|  | 3,436        | 9,229     |

The Group leases warehouses and office premises under non-cancellable operating lease arrangements with lease terms of six months to three years.

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## **19. RELATED PARTY TRANSACTIONS**

In addition to the transactions and balances disclosed elsewhere in the condensed interim consolidated financial information, the Group had the following balances and transactions with its related parties during the period:

#### (a) Key management personnel remuneration

Remuneration for key management personnel of the Group, including amounts paid to the Company's directors and certain of the highest paid employees is as follows:

|                              | For the six months ended<br>30 September |             |
|------------------------------|--|-------------|
|                              | 2015 201<br>HK\$'000 HK\$'00             |             |
|                              |  |             |
|                              | (unaudited)                              | (unaudited) |
| Short-term employee benefits | <b>5,051</b> 5,9                         |             |
| Post-employment benefits     | <b>74</b> 74                             |             |
|                              |  |             |
|                              | 5,125                                    | 5,991       |

#### (b) Balances with related parties

The Group leases office premises from related parties as detailed in note 19(c)(i) and note 19(c)(ii) under operating lease arrangements with lease terms of one to three years. The terms of the leases require the Group to pay rental deposits to the lessors. The balances of the rental deposits as at 30 September 2015 and 31 March 2015 are detailed as follows:

|                                | As at        | As at     |
|--------------------------------|--------------|-----------|
|                                | 30 September | 31 March  |
|                                | 2015         | 2015      |
|                                | HK\$'000     | HK\$'000  |
|                                | (unaudited)  | (audited) |
| Mr. Cheng Jonathan Chung Shing | 20           | _         |
| Great Victor Limited           | 29           | -         |

For the six months ended 30 September 2015

## **19. RELATED PARTY TRANSACTIONS** (CONTINUED)

## (c) Transactions with related parties

|  | For the six months ended<br>30 September |             |
|--|--|-------------|
|  | <b>2015</b> 201                          |             |
|  | HK\$'000                                 | HK\$'000    |
|  | (unaudited)                              | (unaudited) |
| Rental expenses paid to a related party (note i) | 20                                       | _           |
| Rental expenses paid to Great Victor Limited     |  |             |
| (note ii)  | 44                                       | -           |

As at 30 September 2015 and 31 March 2015, the Group had total future minimum lease payables under non-cancellable operating lease falling due as follows:

|                             | As at<br>30 September | As at<br>31 March |
|-----------------------------|-----------------------|-------------------|
|                             | 2015                  | 2015              |
|                             | HK\$'000              | HK\$'000          |
|                             | (unaudited)           | (audited)         |
| Within one year             | 294                   | _                 |
| In the second to fifth year | 361                   | -                 |
|                             |                       |                   |
|                             | 655                   | _                 |

Notes:

- (i) The rental expenses were paid to Mr. Cheng Jonathan Chung Shing, a family member of an independent non-executive director, Mr. Cheng Kwok Kin, Paul.
- (ii) The rental expenses were paid to Great Victor Limited, a company wholly owned by Mr. Chan Yan Tak, an executive director of the Company.

## MANAGEMENT DISCUSSION AND ANALYSIS

### **BUSINESS REVIEW**

The Group is principally engaged in the business of formulation, marketing, sales and distribution of health supplements and beauty supplements and products mainly in Hong Kong, Taiwan and the PRC. The Group's products are sold under its proprietary brands and private label brands specifically developed for and owned by the Distribution Facilitator in Hong Kong and Macau. The Group outsources most of its production to its suppliers and subcontracting manufacturers and the Group distributes its products mainly through the Distribution Facilitator. The Group also operates three Chinese medicine clinics to provide traditional Chinese medicine treatments, services and retailing of health supplements to the general public consumers.

## FINANCIAL REVIEW

## Three months ended 30 September 2015 compared with three months ended 30 September 2014

#### Revenue

The Group recorded an unaudited revenue of approximately HK\$58.4 million for the three months ended 30 September 2015 (2014: HK\$51.7 million), representing an increase of approximately HK\$6.7 million or 13.0% over the corresponding period of last year. The Group's revenue attributable to health supplements increased by approximately HK\$6.7 million or 15.7% to HK\$49.3 million (2014: HK\$42.6 million), while its revenue attributable to beauty supplements and products decreased by approximately HK\$0.3 million or 3.3% to HK\$8.7 million (2014: HK\$9.0 million), for the three months ended 30 September 2015.

#### Gross profit and gross profit margin

Gross profit for the three months ended 30 September 2015 was approximately HK\$45.1 million (2014: HK\$41.2 million), representing an increase of approximately 9.5% over the corresponding period of last year. The gross profit margin of the Group for the three months ended 30 September 2015 was approximately 77.2% (2014: 79.7%), representing a decrease of approximately 2.5 percentage points over the corresponding period of last year. The aggregated sales to the distributors in the PRC for the three months ended 30 September 2015 amounted to approximately HK\$6.7 million (2014: Nil) with an average gross profit margin of approximately 66.0%, which contributed to the decrease in the gross profit margin of the Group.

#### Selling and distribution expenses

The Group's selling and distribution expenses decreased by approximately HK\$4.4 million or 29.9% to HK\$10.3 million for the three months ended 30 September 2015 (2014: HK\$14.7 million). It was primarily attributable to the drive for cost effectiveness in managing marketing expenses in both Hong Kong and Taiwan.

## FINANCIAL REVIEW (CONTINUED)

# Three months ended 30 September 2015 compared with three months ended 30 September 2014 (Continued)

#### Administrative expenses

The Group's administrative expenses increased by approximately HK\$4.8 million or 25.0% to HK\$24.0 million for the three months ended 30 September 2015 (2014: HK\$19.2 million). It was primarily attributable to the increase in rental expense and legal and professional fees in relation to the transfer of listing of the shares of the Company from GEM to the Main Board of the Stock Exchange.

#### Equity-settled share-based payments

During the three months ended 30 September 2015, the Company did not grant any share option. During the three months ended 30 September 2014, the Group recognised a total expense of approximately HK\$1.1 million in relation to the share options granted by the Company to a consultant in relation to an agreement with a term of one year, to promote the Group's brands and products in the PRC. The share options concerned lapsed without being exercised.

#### Profit for the period

As a result of the foregoing factors, the Group's net profit increased by approximately HK\$5.0 million to HK\$10.1 million for the three months ended 30 September 2015 (2014: HK\$5.1 million).

# Six months ended 30 September 2015 compared with six months ended 30 September 2014

#### Revenue

The Group recorded an unaudited revenue of approximately HK\$97.2 million for the six months ended 30 September 2015 (2014: HK\$99.5 million), representing a decrease of approximately HK\$2.3 million or 2.3% over the corresponding period of last year. The Group's revenue attributable to health supplements decreased by approximately HK\$1.2 million or 1.5% to HK\$79.7 million (2014: HK\$80.9 million), while its revenue attributable to beauty supplements and products decreased by approximately HK\$1.5 million or 8.2% to HK\$16.7 million (2014: HK\$18.2 million), for the six months ended 30 September 2015.

The Group's revenue attributable to proprietary brands health supplements decreased by approximately HK\$5.6 million or 9.2% to HK\$55.0 million for the six months ended 30 September 2015 (2014: HK\$60.6 million). The decrease in revenue is attributable to different scheduling of one day special promotion events of health supplements being held in the six months ended 30 September 2015 as compared with those held in the six months ended 30 September 2014.

# FINANCIAL REVIEW (CONTINUED)

# Six months ended 30 September 2015 compared with six months ended 30 September 2014 (Continued)

#### Revenue (Continued)

Revenue attributable to proprietary brands beauty supplements and products decreased by approximately HK\$0.2 million or 1.2% to HK\$16.0 million for the six months ended 30 September 2015 (2014: HK\$16.2 million).

Revenue attributable to private label brands health supplements increased by approximately HK\$4.6 million or 23.4% to HK\$24.3 million for the six months ended 30 September 2015 (2014: HK\$19.7 million). The increase in revenue attributable to private label brands was primarily due to the expansion of the product range and increase in the number of Health Proof special designated counters, which primarily sold health supplements.

Revenue attributable to private label brands beauty supplements and products decreased by approximately HK\$1.2 million or 63.2% to HK\$0.7 million for the six months ended 30 September 2015 (2014: HK\$1.9 million). The decrease is primarily due to the fact that the Group focused resources on marketing the Health Proof products, among the private label brands, which were primarily health supplements.

Revenue attributable to the trading of health supplements amounted to approximately HK\$473,000 for the six months ended 30 September 2015 (2014: HK\$588,000).

Revenue attributable to the trading of beauty supplements and products amounted to approximately HK\$50,000 for the six months ended 30 September 2015 (2014: HK\$133,000).

#### Gross profit and gross profit margin

Gross profit for the six months ended 30 September 2015 was approximately HK\$74.7 million (2014: HK\$77.9 million), representing a decrease of approximately 4.1% over the corresponding period of last year. The gross profit margin of the Group for the six months ended 30 September 2015 was approximately 76.8% (2014: 78.2%), representing a decrease of approximately 1.4 percentage points over the corresponding period of last year. The aggregated sales to the distributors in the PRC for the six months ended 30 September 2015 amounted to approximately HK\$6.7 million (2014: Nil) with an average gross profit margin of approximately 66.0%, which contributed to the decrease in the gross profit margin of the Group.

# FINANCIAL REVIEW (CONTINUED)

# Six months ended 30 September 2015 compared with six months ended 30 September 2014 (Continued)

#### Selling and distribution expenses

The Group's selling and distribution expenses decreased by approximately HK\$7.9 million or 28.6% to HK\$19.7 million for the six months ended 30 September 2015 (2014: HK\$27.6 million). It was primarily attributable to the drive for cost effectiveness in managing marketing expenses in both Hong Kong and Taiwan.

#### Administrative expenses

The Group's administrative expenses increased by approximately HK\$5.4 million or 14.1% to HK\$43.7 million for the six months ended 30 September 2015 (2014: HK\$38.3 million). It was primarily attributable to the increase in rental expense and legal and professional fees in relation to the transfer of listing of the shares of the Company from GEM to the Main Board of the Stock Exchange and connected transactions.

#### Equity-settled share-based payments

During the six months ended 30 September 2015, the Company did not grant any share option. During the six months ended 30 September 2014, the Group recognised a total expense of approximately HK\$1.1 million in relation to the share options granted by the Company to a consultant in relation to an agreement with a term of one year, to promote the Group's brands and products in the PRC. The share options concerned lapsed without being exercised.

#### Profit for the period

As a result of the foregoing factors, the Group's net profit increased by approximately HK\$1.7 million to HK\$10.6 million for the six months ended 30 September 2015 (2014: HK\$8.9 million).

## FINANCIAL POSITION AND LIQUIDITY

As at 30 September 2015, cash and bank balances of the Group amounted to approximately HK\$118.2 million (As at 31 March 2015: HK\$109.0 million). The current ratio (current asset divided by current liabilities) of the Group was 2.7 times as at 30 September 2015 (As at 31 March 2015: 6.6 times). The Group's gearing ratio, representing total borrowings divided by total equity, was approximately 23.7% as at 30 September 2015 (As at 31 March 2015: approximately 2.1%). In view of the Group's current level of cash and bank balances, funds generated internally from our operations and the unutilised banking facilities available, the Board is confident that the Group will have sufficient resources to meet its financial needs for its operations. As at 30 September 2015, the Group has unutilised general banking facilities of approximately HK\$5.2 million. The Group is exposed to foreign currency risk primarily through purchases that are denominated in a currency other than the functional currency of the operations to which they related. The current measures undertaken by the PRC Government to devaluate the Renminbi. In view of the current measures undertaken by the PRC Government to ensure appropriate measures are implemented in a timely and effectively manner.

### **CAPITAL MANAGEMENT**

The Group's objectives in managing capital are to ensure that entities in the Group will be able to continue as a going concern while maximising the return to the shareholders through the optimisation of the debt and equity balance. The management reviews the capital structure by considering the cost of capital and the risks associated with each class of capital. In view of this, the Group will balance its overall capital structure through the payment of dividends, new share issues as well as the issue of new debt or the redemption of existing debt as it sees fit and appropriate. The Group also monitors capital on the basis of the net gearing ratio. The Group's overall strategy remains unchanged throughout the period of review.

### **EMPLOYEE INFORMATION**

As at 30 September 2015, the Group had 167 employees (As at 31 March 2015: 172). For the six months ended 30 September 2015, staff costs including directors' remuneration was approximately HK\$25.4 million (six months ended 30 September 2014: HK\$28.3 million).

### MATERIAL ACQUISITIONS OR DISPOSALS

Save as disclosed in notes 16 and 17 there was no material acquisition and disposal of subsidiaries, associated companies and joint ventures during the period of review.

# **CONTINGENT LIABILITIES**

As at 30 September 2015 and 31 March 2015, the Group had no material contingent liabilities.

### **CHARGES ON ASSETS**

As at 30 September 2015, the Group had secured bank loans of approximately HK\$42.7 million (As at 31 March 2015: HK\$3.7 million). The banking facilities are secured by the Group's land and buildings, having carrying amount of approximately HK\$48.3 million as at 30 September 2015 (As at 31 March 2015: HK\$5.9 million).

### **CAPITAL COMMITMENT**

As at 30 September 2015 and 31 March 2015, the Group did not have significant capital commitment.

### **INTERIM DIVIDEND**

The Board does not recommend any payment of an interim dividend for the six months ended 30 September 2015 (six months ended 30 September 2014: Nil).

### **OUTLOOK**

The successful listing of the shares of the Company on the GEM of the Stock Exchange on 11 October 2013 strengthened the Group's financial position and enabled the Group to implement its business objectives set out in the Prospectus dated 30 September 2013.

The Company submitted a formal application to the Stock Exchange on 6 July 2015 for the transfer of the listing of the shares of the Company from GEM to the Main Board of the Stock Exchange pursuant to Chapter 9A of the Rules Governing the Listing of Securities on the Stock Exchange (the "Transfer of Listing"). The Transfer of Listing will not involve the issue of any new shares by the Company. The Transfer of Listing is conditional upon, among other things, (a) the listing committee of the board of directors of the Stock Exchange granting approval for the listing of, and permission to deal in (i) 516,300,000 shares of the Company in issue; (ii) any shares of the Company which may be issued upon exercise of the outstanding share options which were granted under a share option scheme adopted by the Company, which took effect on 11 October 2013 (the "Share Option Scheme"); and (iii) any shares of the Company which may be issued in respect of the additional share options which may be granted under the Share Option Scheme; and (b) all other relevant consents required or in connection with the implementation of the Transfer of Listing having been obtained, and the fulfillment of all conditions which may be attached to such consents, if any.

The approval-in-principle of the Transfer of Listing has been granted by the Stock Exchange on 5 November 2015. Subject to the formal approval of the Transfer of Listing being granted by the Stock Exchange, the last day of dealings in the shares of the Company on GEM (Stock code: 8185) will be Thursday, 19 November 2015. It is expected that dealings in the shares on the Main Board (Stock code: 932) will commence at 9:00 a.m. on Friday, 20 November 2015.

# **OUTLOOK** (CONTINUED)

#### Marketing and promotion activities in Hong Kong

The Group will continue to drive turnover growth by placing strong emphasis on a multifaceted marketing strategy through utilising various media and channels, such as television commercials, printed media, digital media, outdoor advertising, in-store promotion, the Wisdom Club and product road shows. The Group intends to continue to run its advertising and promotion activities at the current level.

The Group intends to expand its distribution network in Hong Kong by selling products through other chain stores as well as establishing its own stores.

#### **Collaboration with CUCAMed Company Limited**

The continuing collaboration with CUCAMed Company Limited ("CUCAMed"), a wholly owned subsidiary of the Chinese University of Hong Kong Foundation Limited, not only enhances the product portfolio of the Group but also increases the brand recognition of Royal Medic.

The Group will continue to develop and promote products under the brand "LEGEND".

#### **Overseas markets**

In order to improve the sales performance and reduce costs in Taiwan, the Group entered into a distribution agreement with a distributor in Taiwan to promote and sell its products in June 2015.

At the same time, the Group's products continue to be sold in the stores of the distribution facilitator in Taiwan ("Taiwan Distribution Facilitator"), on a non-exclusive basis, without the use of promoters. The Group discontinued the use of promoters in the Taiwan Distribution Facilitator's stores in October 2014.

The Group also entered into distribution agreements with two distributors to promote and sell certain of its products in the PRC. Sales orders have been received from one of the distributors and some of which have been fulfilled.

The Group is also exploring opportunities in other overseas markets in southeast Asian countries by negotiating with potential distributors.

Presently, the Group does not have a hedging policy with respect to the foreign exchange exposure. The Group is exposed to currency risk primarily through sales and purchases, which give rise to receivables and payables and cash balances that are denominated in foreign currencies, other than the functional currency of the operations to which the transactions relate. The currencies giving rise to this risk are primarily United States dollars and Renminbi. In view of the recent measures undertaken by the PRC Government to devaluate the Renminbi, management will continue to manage and monitor such currency exposure to ensure appropriate measures are implemented in a timely and effective manner.

Save as disclosed above, there were no important events affecting the Group which occurred since the end of the six months ended 30 September 2015.

# **BUSINESS OBJECTIVES AND USE OF PROCEEDS**

#### **Comparison of Business Objectives with Actual Business Progress**

An analysis comparing the business objectives as stated in the Prospectus with the Group's actual business progress for the period from 1 April 2015 onwards is set out as below:

| Business objectives for the p<br>as stated in the Prospectus        | Actual business progress up to 30 September 2015 |  |  |
|---|--|--|--|
| is stated in the Prospectus<br>Expansion of distribution<br>network | Set up about 2–6 new SDCs                        | The Group continues to identify<br>suitable stores of the Distribution<br>Facilitator to set up SDCs. Three<br>Health Proof SDCs and two<br>Royal Medic SDCs were set up<br>during the six months ended 30<br>September 2015. The Group had<br>31 SDCs including 14 Royal<br>Medic SDCs and 17 Health Proof<br>SDCs as at 30 September 2015. |  |
|   | Employ more promoters                            | The Group continues to employ<br>promoters and employed 93<br>promoters as at 30 September<br>2015.  |  |

# BUSINESS OBJECTIVES AND USE OF PROCEEDS (CONTINUED)

Business objectives for the period from 1 April 2015 onwardsActual business progress up toas stated in the Prospectus30 September 2015

| Collaboration with<br>CUCAMed to develop<br>products | Launch more new health<br>supplements under the brand of<br>"LEGEND"                              | The Group launched five health supplements under "LEGEND" as at 30 September 2015.  |
|--|---|---|
|  | Engaging brand ambassadors to promote the products  | The Group continues to engage a brand ambassador to promote the products under "LEGEND".  |
|  | Strengthen the Group's branding<br>and marketing strategies through<br>various media and channels | The Group continues to promote<br>its products launched under<br>"LEGEND" through various<br>media and channels, such as<br>television commercials and<br>printed media in Hong Kong. |

# BUSINESS OBJECTIVES AND USE OF PROCEEDS (CONTINUED)

Business objectives for the period from 1 April 2015 onwardsActual business progress up toas stated in the Prospectus30 September 2015

| Expanding overseas markets | Engaging brand ambassadors in<br>Taiwan   | The contract of a brand<br>ambassador in Taiwan expired in<br>September 2015. The Group<br>began to promote the Group's<br>products in Taiwan using the<br>same brand ambassadors as used<br>in Hong Kong.  |
|----------------------------|---|---|
|                            | Recruiting more promoters and<br>strengthen the Group's branding<br>and marketing strategies through<br>various media and channels in<br>Taiwan | In order to improve the sales<br>performance and reduce costs in<br>Taiwan, the Group entered into a<br>distribution agreement with a<br>distributor in Taiwan to promote<br>and sell its products in June<br>2015. At the same time, the<br>Group's products continue to be<br>sold in the stores of the Taiwan<br>Distribution Facilitator, on a non-<br>exclusive basis, without the use<br>of promoters. The Group<br>discontinued the use of promoters<br>in the Taiwan Distribution<br>Facilitator's stores in October<br>2014. |
|                            | Continue to explore the<br>opportunities in other overseas<br>markets   | The Group entered into<br>distribution agreements with two<br>distributors to promote and sell<br>certain of the Group's products<br>in the PRC. The Group is also<br>exploring opportunities in other<br>overseas markets in southeast<br>Asian countries by negotiating<br>with potential distributors.   |
|                            |   |   |

# BUSINESS OBJECTIVES AND USE OF PROCEEDS (CONTINUED)

Business objectives for the period from 1 April 2015 onwardsActual business progress up toas stated in the Prospectus30 September 2015

| Enhancing the Group's<br>marketing and promotion<br>activities in Hong Kong | Engaging brand ambassadors in<br>Hong Kong  | The Group continues the<br>engagement of brand ambassadors<br>to promote the Group's products<br>in Hong Kong.   |
|---|---|--|
|   | Strengthen the Group's branding<br>and marketing strategies through<br>various media and channels in<br>Hong Kong | The Group continues to promote<br>its products through various<br>media and channels, such as<br>television commercials and<br>printed media, in Hong Kong.                      |
|   | Engaging a reputable university<br>to conduct preliminary clinical<br>trials                                      | The Group continues its<br>collaboration with universities<br>including the engagement of a<br>university to conduct research on<br>herbal tonic in connection with<br>dementia. |

## BUSINESS OBJECTIVES AND USE OF PROCEEDS (CONTINUED)

The planned use of proceeds as stated in the Prospectus were based on the best estimation of future market conditions and development made by the Group at the time of preparing the Prospectus while the proceeds were applied in accordance with the actual development of the market. During the period from 1 April 2015 to 30 September 2015, the net proceeds from issuance of new shares of the Company by way of placing had been applied as follows:

|  | Planned use o<br>as stated in the | •                                      | A   | Actual use of proceeds                                 |  |  |
|--|-----------------------------------|--|---|--|--|--|
|  | Total<br>HK\$'000                 | 1 April<br>2015<br>onwards<br>HK\$'000 | 11 October<br>2013 to<br>31 March<br>2015<br>HK\$'000 | 1 April<br>2015 to<br>30 September<br>2015<br>HK\$'000 | Total amount<br>utilised up to<br>30 September<br>2015<br>HK\$'000 |  |
| Expansion of distribution network              | 5,950                             | 3,950                                  | -   | -  | _  |  |
| Collaboration with CUCAMed to develop products | 47,600                            | 28,650                                 | 5,393   | -  | 5,393  |  |
| Expanding overseas markets                     | 41,650                            | 22,443                                 | 271   | -  | 271  |  |
| Enhancing the Group's marketing and promotion  |                                   |  |   |  |  |  |
| activities in Hong Kong                        | 13,090                            | 4,233                                  | 8,857   | 4,233  | 13,090   |  |
| General working capital                        | 10,710                            | 3,210                                  | 7,500   | 3,210  | 10,710   |  |
|  | 119,000                           | 62,486                                 | 22,021  | 7,443  | 29,464   |  |

# The Group may face challenges in implementing its statement of business objectives

The success of the Group's operations depends on, among other things, the proper and timely execution of the Group's future business plans. The Group's future business strategies are described in the paragraph headed "Implementation Plan" under section headed "Future Plans and Use of Proceeds" in the Prospectus. The Group endeavours to achieve its business objectives and adopts the business strategies in accordance with the schedule set out in the paragraph headed "Implementation plan" in the same section. The respective scheduled completion times are based on certain bases and assumptions as set out in the paragraph headed "Bases and Assumptions" in the same section. These bases and assumptions are inherently subject to many uncertainties and unpredictable factors, in particular the risk factors as set out under the section headed "Risk Factors" in the Prospectus. Therefore, there is no assurance that the Group's business plans will materialise in accordance with the estimated time frame and that the Group's future plans will be accomplished at all.

# **OTHER INFORMATION**

### **DISCLOSURE OF INTEREST**

### Directors' and chief executive's interests and short position in shares, underlying shares and debentures of the Company

As at 30 September 2015, the interests and short positions of the Directors and the chief executive of the Company in the shares, underlying shares and debentures of the Company and/or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) which (i) are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they are taken or deemed to have under such provisions of the SFO); or (ii) were recorded in the register required to be kept under Section 352 of the SFO; or (iii) were required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules, were as follows:

|  | Number of shares      |                     | Number of<br>underlying<br>shares held<br>under |                       | Approximate<br>percentage<br>of interest<br>in the<br>Company's |                          |
|--|-----------------------|---------------------|---|-----------------------|---|--------------------------|
| Names of Director                      | Personal<br>interests | Family<br>interests | Corporate<br>interests                          | equity<br>derivatives | Total   | issued share<br>capital* |
| Names of Director                      | murests               | (note 1)            | (note 2)  | (note 3)              | Total   | capital                  |
| Mr. CHAN Yan Tak<br>("Mr. Chan")       | -                     | -                   | 359,700,000                                     | 500,000               | 360,200,000   | 69.77%                   |
| Mr. WONG Mau Tai                       | -                     | -                   | -   | 5,000,000             | 5,000,000   | 0.97%                    |
| Mr. FOO Chi Ming                       | -                     | -                   | -   | 5,000,000             | 5,000,000   | 0.97%                    |
| Madam TSANG Pui Man<br>("Madam Tsang") | -                     | 359,700,000         | -   | 500,000<br>(note 4)   | 360,200,000   | 69.77%                   |
| Prof. NG Ka Ming                       | -                     | -                   | -   | 500,000               | 500,000   | 0.10%                    |
| Mr. CHENG Kwok Kin, Paul               | -                     | -                   | -   | 500,000               | 500,000   | 0.10%                    |
| Mr. WEI Jianan                         | -                     | -                   | -   | 500,000               | 500,000   | 0.10%                    |

#### Long positions in shares of the Company

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### DISCLOSURE OF INTERESTS (CONTINUED)

Notes:

- (1) Madam Tsang is the spouse of Mr. Chan, who owns the entire issued share capital of Able Island Group Limited (the "Able Island"). Accordingly, Madam Tsang is deemed to be interested in 359,700,000 shares of the Company held by Able Island by virtue of the SFO.
- (2) Mr. Chan owns the entire issued share capital of Able Island. Accordingly, Mr. Chan is deemed to be interested in 359,700,000 shares of the Company held by Able Island by virtue of the SFO.
- (3) This represents interests in the share options held by the relevant Directors as beneficial owners to subscribe for the relevant underlying shares of the Company granted by the Company under the Share Option Scheme, details of which are set out in the section headed "Share Option Scheme" in this report.
- (4) This represents interests in the share options held by Mr. Chan as beneficial owner to subscribe for the underlying shares of the Company granted by the Company under the Share Option Scheme. Madam Tsang is the spouse of Mr. Chan and is deemed to be interested such share options held by Mr. Chan by virtue of the SFO.
- \* The percentage has been adjusted (if any) based on the total number of shares of the Company in issue as at 30 September 2015 (i.e. 516,300,000 shares).

Save as disclosed above, as at 30 September 2015, none of the Directors or the chief executive of the Company or their associates had registered any interest or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which (i) are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (ii) were recorded in the register required to be kept under Section 352 of the SFO; or (iii) were required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules.

### DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES

As at 30 September 2015, the number of outstanding option shares granted by the Company under the Share Option Scheme (defined under section headed "Share Option" below) for the Directors to subscribe the shares of the Company, which (i) are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (ii) were recorded in the register required to be kept under Section 352 of the SFO; or (iii) were required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules.

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES AND DEBENTURES** (CONTINUED)

Save as disclosed herein, at no time during the six months ended 30 September 2015, the Company, its subsidiaries, its fellow subsidiaries or its holding companies was a party to any arrangement to enable the Directors, their respective spouses and children under the age of 18 to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

#### Substantial Shareholder's Interests in the Company

As at 30 September 2015, according to the register of interests kept by the Company under section 336 of the SFO, the interest of the persons, other than the Directors or the chief executive of the Company, in the shares and/or underlying shares of the Company which were notified to the Company and the Stock Exchange pursuant to Divisions 2 and 3 of Part XV of the SFO and entered in the register maintained by the Company pursuant to Section 336 of the SFO, or otherwise notified to the Company were as follows:

|                    |                  |                    |             | Approximate     |
|--------------------|------------------|--------------------|-------------|-----------------|
|                    |                  |                    |             | percentage of   |
|                    |                  |                    |             | interest in the |
|                    |                  |                    | Number of   | Company's       |
| Names of           |                  |                    | ordinary    | issued share    |
| shareholder        | Capacity         | Nature of interest | shares      | capital*        |
| Able Island (Note) | Beneficial owner | Corporate          | 359,700,000 | 69.67%          |

#### Long positions in shares of the Company

Note: The entire issued share capital of Able Island is beneficially owned by Mr. Chan.

\* The percentage has been adjusted (if any) based on the total number of shares of the Company in issue as at 30 September 2015 (i.e. 516,300,000 shares).

Save as disclosed above, as at 30 September 2015, the Company had not been notified by any persons who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

### **SHARE OPTION SCHEME**

Pursuant to a written resolution of the Company passed on 24 September 2013, the Company has conditionally adopted a share option scheme, which has been taken effect on 11 October 2013 (the "Share Option Scheme"). On 4 August 2014, the shareholders of the Company approved resolution for refreshment of 10% limit on the grant of options in accordance with the terms of the Share Option Scheme.

As at 30 September 2015 and up to the date of this report, 24,700,000 share options were outstanding under the Share Option Scheme, which were fully vested and exercisable. Movements of the share options during the six months ended 30 September 2015 are listed below in accordance with chapter 23 of the GEM Listing Rules:

|                                   | As at<br>1 April |             | Exercised/ | As at<br>30 September |          |
|-----------------------------------|------------------|-------------|------------|-----------------------|----------|
| Categories                        | 2015             | Lapsed      | Cancelled* | 2015                  | Notes    |
| Directors                         |                  |             |            |                       |          |
| Mr. Chan Yan Tak                  | 500,000          | -           | -          | 500,000               | (1)      |
| Mr. Wong Mau Tai                  | 5,000,000        | -           | -          | 5,000,000             | (1)      |
| Mr. Foo Chi Ming                  | 5,000,000        | -           | -          | 5,000,000             | (1)      |
| Prof. Ng Ka Ming                  | 500,000          | -           | -          | 500,000               | (1)      |
| Mr. Cheng Kwok Kin, Paul          | 500,000          | -           | -          | 500,000               | (1)      |
| Mr. Wei Jianan                    | 500,000          | -           | -          | 500,000               | (1)      |
| Sub-total                         | 12,000,000       | -           | -          | 12,000,000            |          |
| Continuous Contracts<br>Employees | 13,500,000       | _           | (800,000)  | 12,700,000            | (1), (2) |
| Consultant                        | 5,000,000        | (5,000,000) |            | _                     | (3)      |
| Total                             | 30,500,000       | (5,000,000) | (800,000)  | 24,700,000            | (4)      |

### SHARE OPTION SCHEME (CONTINUED)

Notes:

- The share options were granted on 22 November 2013 and are exercisable at any time during the period from 22 November 2013 until 21 November 2016 (both days inclusive) and the exercise price is HK\$1.64.
- 800,000 share options granted to certain employees were exercised on 14 April 2015. The weighted average closing price of shares of the Company immediately before the date on which the share option were exercised was HK\$2.07.
- 3. 5,000,000 share options lapsed on 6 July 2015 in accordance with the terms of Share Option Scheme.
- 4. During the reporting period, no share option was granted or cancelled in accordance with the Share Option Scheme.

# PURCHASE, REDEMPTION AND SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries has purchased, redeemed or sold any of the Company's listed securities during the six months ended 30 September 2015 (six months ended 30 September 2014: Nil).

## **CORPORATE GOVERNANCE PRACTICES**

The Company recognises the importance of good corporate governance to the Company's growth and has devoted considerable efforts to reviewing and formulating corporate governance practices appropriate to the Company's needs. Throughout the six months ended 30 September 2015, the Group has complied with the code provisions as set out in the Corporate Governance Code (the "Code") contained in Appendix 15 of the GEM Listing Rules except that:

Code provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Chan is the chairman of the Board and the chief executive officer of the Company. Mr. Chan has been responsible for the overall management and strategic development of the Group since 2005. His expert knowledge in the areas of development and retail marketing of health and beauty supplement products has assisted the Group to grow substantially during the past ten years. The Board therefore considers that it is beneficial to and in the interest of the Group for Mr. Chan to continue with his roles as the chairman of the Board and chief executive officer of the Group.

# COMPLIANCE WITH THE REQUIRED STANDARD OF DEALINGS IN SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted a code of conduct ("Code of Conduct") regarding directors' securities transactions on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules ("Required Standard of Dealings"). After having made specific enquiry, the Company confirms that all Directors complied throughout the six months ended 30 September 2015 with the Required Standard of Dealings and the Code of Conduct. Senior management, other nominated managers and staff who, because of their office in the Company, are likely to be in possession of inside information of the Company, have been requested to comply with the provisions of the Code of Conduct.

### INTEREST OF THE COMPLIANCE ADVISERS

As notified by WAG Worldsec Corporate Finance Limited ("WAG"), the Company's compliance adviser, neither WAG nor its directors or employees or close associates had any interest in the share capital of the Company or any member of the Group (including options or rights to subscribe for such securities) as at 30 September 2015.

Pursuant to the agreement dated 9 October 2013 entered into between WAG and the Company, WAG received and will receive fees for acting as the Company's compliance adviser.

### **CHANGES IN THE INFORMATION OF DIRECTORS**

Pursuant to rule 13.51B(1) of the Listing Rules, the changes in the information of Directors since the date of Company's 2014/2015 annual report is as follows:

Mr. Cheng Kwok Kin, Paul (Mr. Cheng), being an independent non-executive Director, resigned as an independent non-executive director of Forterra Real Estate Pte. Ltd. with effect on 5 October 2015 which is a trustee manager of Forterra Trust ("Forterra"), a registered business trust formerly listed on the Singapore Exchange Securities Trading Limited (the "Singapore Stock Exchange"). Forterra was delisted from the Singapore Stock Exchange on 13 February 2015 and deregistered under the Business Trusts Act (Cap. 31A) of Singapore with effect from 31 August 2015, following the completion of a mandatory cash offer for Forterra which commenced in November 2014 by its largest unitholder, a member of the Nan Fung Group ("Nan Fung"), resulting in Nan Fung holding all of the issued units of Forterra.

# AUDIT COMMITTEE

The audit committee of the Company ("Audit Committee"), is comprised of the three independent non-executive Directors, namely Mr. CHENG Kwok Kin, Paul, Prof. NG Ka Ming and Mr. WEI Jianan, with written terms of reference in compliance with the GEM Listing Rules. Mr. CHENG acts as the chairman of the Audit Committee. The Audit Committee has reviewed this report.

At the request of the Audit Committee, the Company's auditor, CCIF CPA Limited, had carried out a review of the unaudited interim financial information for the six months period ended 30 September 2015 (the "2015/2016 Interim Results") in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. The 2015/2016 Interim Result has also been reviewed by the Audit Committee.

### **APPROVAL OF INTERIM REPORT**

The interim report and the unaudited condensed interim consolidated financial information for the six months ended 30 September 2015 were approved and authorised for issue by the Board on 11 November 2015.

As at the date of this report, the executive directors of the Company are Mr. CHAN Yan Tak, Mr. WONG Mau Tai and Mr. FOO Chi Ming; the non-executive director of the Company is Madam TSANG Pui Man; and the independent non-executive directors of the Company are Prof. NG Ka Ming, Mr. CHENG Kwok Kin, Paul and Mr. WEI Jianan.